

Tabcorp 2024 AGM Report

ASX code	TAH
Meeting date	Wednesday, 23 October 2024
Type of meeting	Hybrid
Monitor	Mike Muntisov (with Lewis Gomes at the AGM)
Pre AGM-meeting	With Chairman and others

Meeting Statistics

Number of holdings represented by ASA	164
Number of shares represented by ASA	1,776,910
Value of shares represented by ASA	\$0.817 million
Total number attending meeting	74 shareholders in person, plus 325 visitors/shareholders online
Market capitalisation	\$1.04 billion
ASA open proxies voted	ASA voted in favour of Resolution 2 and against Resolutions 3 and 4. Resolution 5 did not need to be voted upon.

The chairman opened the meeting with his address summarising the changes and improvements made to TAH's digital products, its increased investment in its retail outlets and the securing of a new wagering licence in Victoria (at a cost of some \$600 million). The chairman also spoke to the concerns around the low share price (46 cents at the time) and stressed that the company now has stronger foundations, more products, was meeting the competition and focused on cost savings. This was followed by an address from the CEO/MD-Elect, Gillon McLachlan, who spoke of the need to simplify the business, make substantial cost savings and unlock new opportunities. He said the key strategic matters for TAH were resetting the NSW business due to high state taxes, seeking a national tote and building on the success of the Sky sports channel and entertainment more generally.

Questions from the floor included comments from one investor who expressed concerns with what he sees as excessive capital expenditure, value destruction within the business, high debt and insufficient responses to digital competitors. ASA questioned the chairman on when shareholders would see a revised strategy from the new CEO after the failure of TAB25 and how is TAH intending to tailor its advertising strategy to support its strategy and to elevate its offering above those of "low-brow" competition such as Sportsbet. The chairman advised that there would be no "new" strategy but rather an incremental rollout of new initiatives.

Of the resolutions before the meeting, the re-election of Ms Janette Kendall went through with over 98% of cast votes with no questions from the floor. ASA raised concerns with both the remuneration report and the grant of options to the CEO-Elect. In the former case, it commented that remuneration levels are still too high, the EBIT hurdle for the STI awards should be reinstated

and the LTI awards should reflect shareholder experience such as TSR and/or EPS growth rather than the somewhat opaque ROIC metric. On the latter matter, ASA stressed that option awards excessively favour executives at the expense of shareholders. Notwithstanding these comments, both resolutions passed with over 98% of cast votes. As the remuneration resolution was overwhelmingly supported, the spill resolution was not put to the meeting.

The meeting was conducted in a very orderly manner with no disruptions and few questions from the floor. It concluded at around 11.30am having opened at 10.00am.

Monitor Shareholding: The individuals (or their associates) involved in the preparation of this voting intention have no shareholding in this company.

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